



# The New National Fire-Fighting Foam Framework

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## Agenda

About Firebuy

The new foam framework

How the framework will operate

Questions



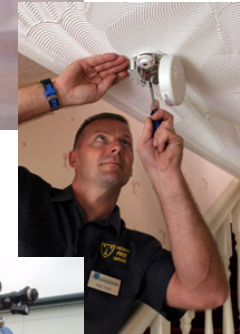


## About Firebuy

NDPB working to CLG

Delivery of National Procurement  
Strategy for Fire and Rescue  
Service

Primary role is to co-ordinate  
procurement of firefighting  
vehicles and equipment





## About Firebuy

- Key areas

fire fighting appliances  
fire fighting equipment  
PPE and clothing  
fire protection  
respiratory protection  
water rescue  
new dimensions  
technical services  
insurance





## Benefits of Collaborative Procurement

For public sector:

- Procurement completed on your behalf
- Larger volumes will provide greater leverage on –  
price  
compliance  
service terms
- Support if things go wrong
- Savings and efficiencies





## Benefits of Collaborative Procurement

For suppliers:

- Don't have to look at lots of different Ts and Cs
- Only One PQQ and tender to complete
- Up to 4 years on framework
- Improved marketing opportunities



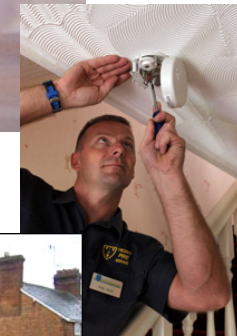


## FireCat Catalogue

Foam  
Smoke Alarms & Co Detectors  
Fire Extinguishers & Blankets  
Lifejackets  
Hand-Held Radios  
Training Equipment  
Thermal Imaging Cameras

Coming Soon: Water Rescue  
Equipment

Go to the members area on our website and register  
to see the FireCat Frameworks





This Framework can be used by:

- All UK FRAs
- MOD in UK and non-mainland
- Other UK public sector organisations
- Civil Aviation Authority
- Airport Operators Association
- UK Petroleum Industries Association
- Tank Storage Association.





Suppliers on the new framework:

- Angloco Ltd
- Angus Fire (Kidde Products)
- Auxquimia S.A.
- Delta Fire Ltd
- Solberg Scandanavian UK Ltd





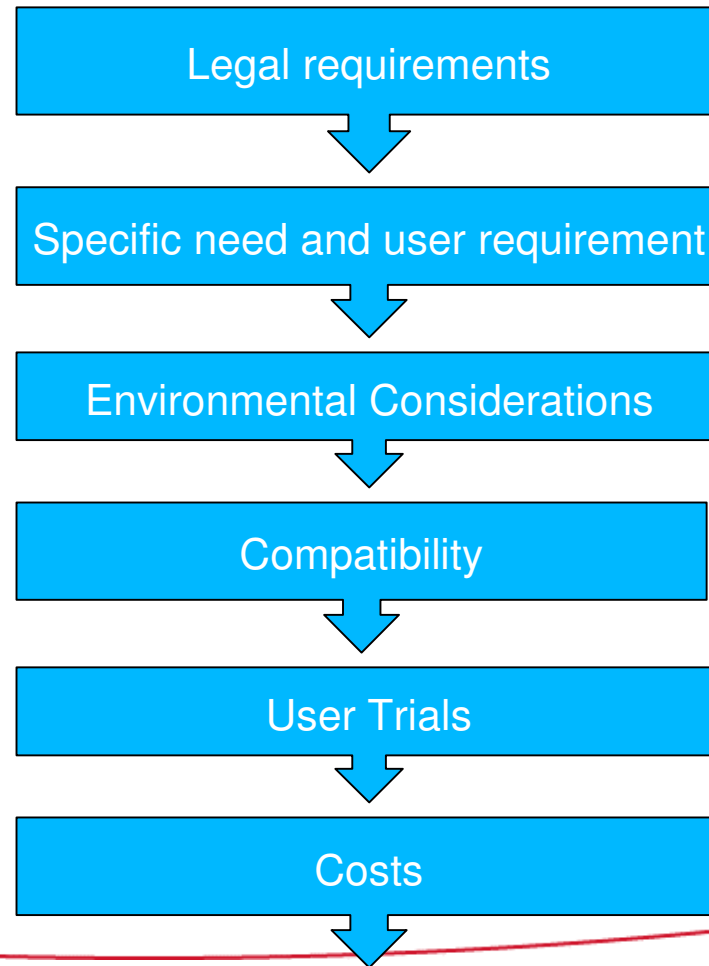
Products available on the new framework:

- Fluorine free foam
- Protein foam
- Fluoroprotein foam
- Film forming fluoroprotein foam
- Alcohol resistant film-forming fluoroprotein foam
- Synthetic detergent foam
- Aqueous film-forming foam
- Alcohol resistant aqueous film-forming foam
- Training foam
- Wetting agents and other media



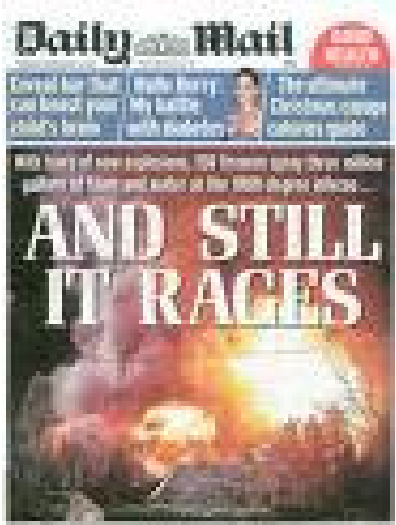


Additional areas for consideration before you choose your product





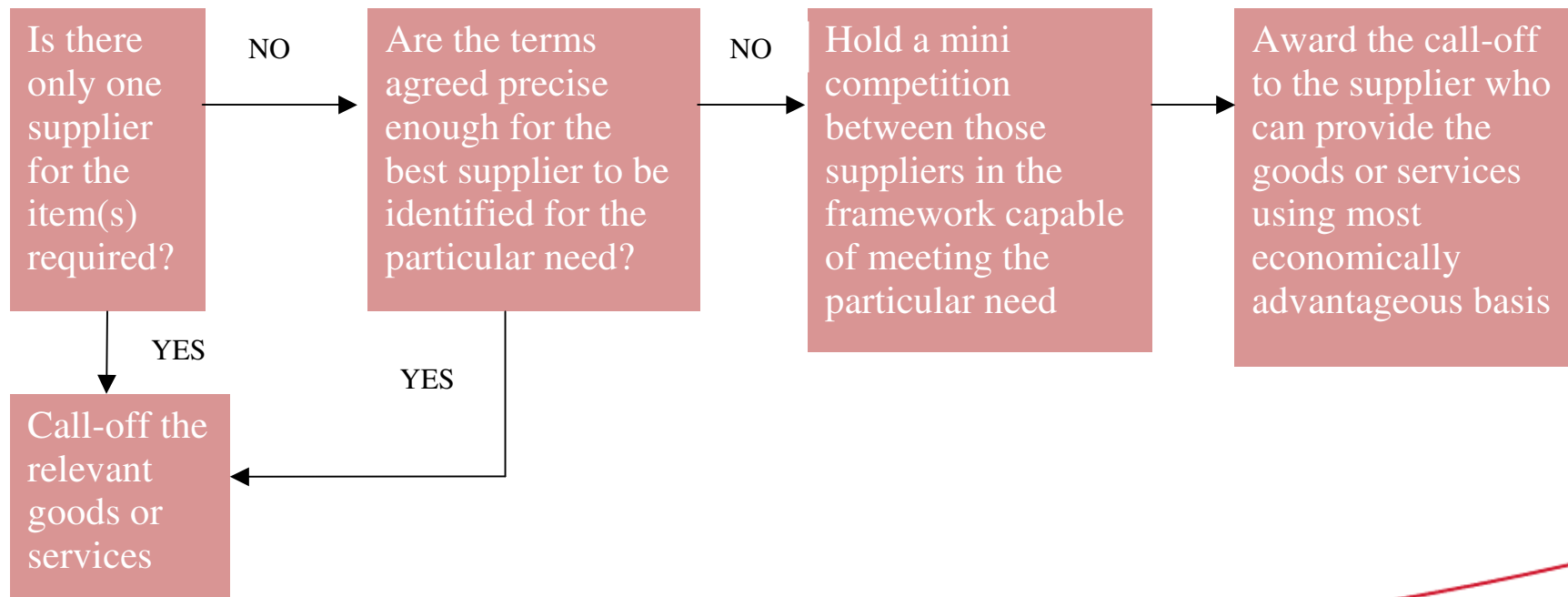
Emergency Stock



Firebuy Website:  
[www.firebuy.gov.uk](http://www.firebuy.gov.uk)



## How the Framework will operate





## How the framework will operate

### Pricing

§ bidders submit prices for their products to also include volume discount prices

§ these will apply if any organisation calls off the contract

§ if an org has a large order they may conduct a mini -competition to which bidders may respond by offering greater discounts.

§ there is a price review mechanism and Firebuy will continue to benchmark prices during the contract period.



## How the framework will operate

### Adding new products

New products can be added during period of framework

Need to be within scope of original OJEU notice and tender specifications.





## Partners



We acknowledge the assistance of the following organisations who helped with this project, as well as the many FRAs who lent significant resources to the technical and commercial evaluations:

CFOA

Devon & Somerset FRS

Kent FRS

MOD

Essex FRS

Tyne & Wear FRS

CAA

London Fire Brigade

West Midlands FRS



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or visit our website

Any Questions